

# Open Banking and Inclusion in India

**OCTOBER 14, 2024** 

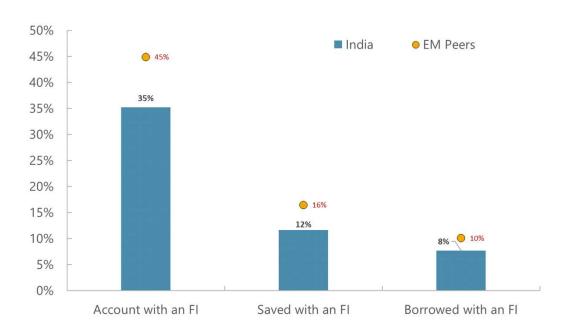
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# INITIAL STATE: FINANCIAL INCLUSION 2011

#### **Financial Services Access and Intermediation: India**

(% age 15+, 2011)

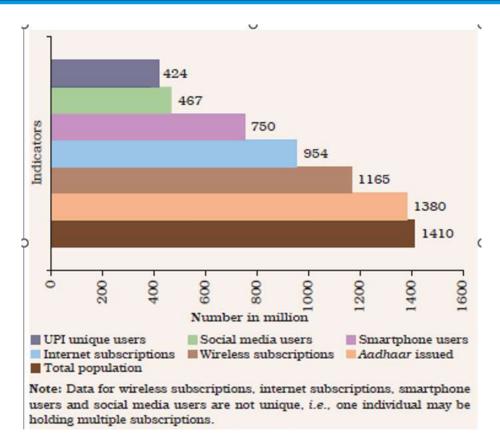


Sources: World Bank Global Findex Database

# SOLUTIONS TO ENHANCE INCLUSION

- Digital ID
- Banking access
- Mobile banking
- Unified payments interface
- ➤ INDIA STACK (red and adds)
  - opaperless
  - oconsent management

# DIGITAL UNDERPINNINGS IN INDIA

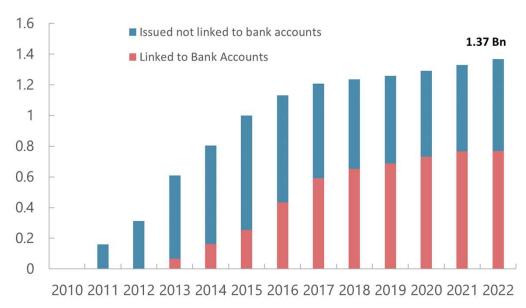


Source: Reserve Bank of India, 2024

# DIGITAL ID AADHAR

### **Aadhar Digital ID Enrollment**

(Number of Aadhars issued and linked to bank accounts, cumulative in billions)

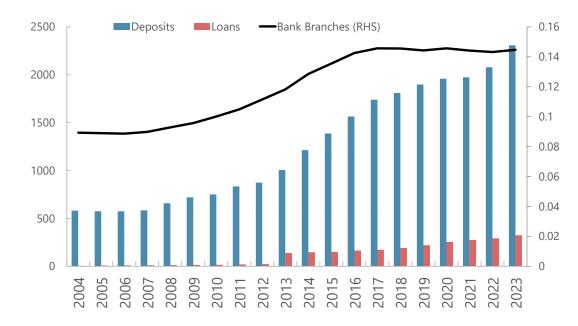


Sources: UAIDI

### BANKING ACCESS EXPANSION

### **Bank Availability and Activity**

(Number of accountsand bank branches per 1,000 adults)

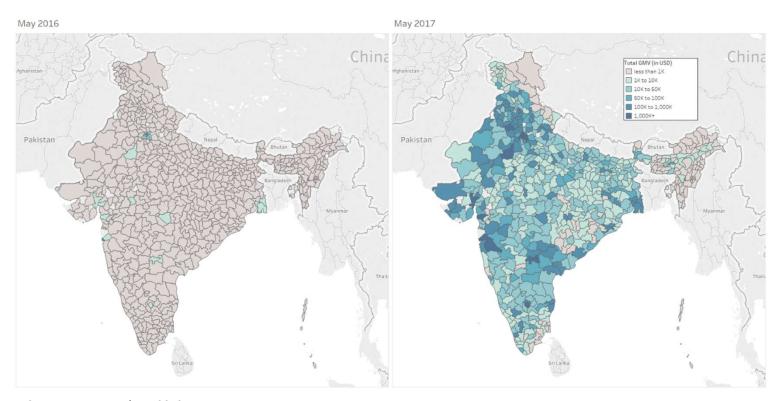


Sources: FAS

# MOBILE PAYMENTS AND DEMONETIZATION

### **Growth of Mobile Payment Use Across Districts in India**

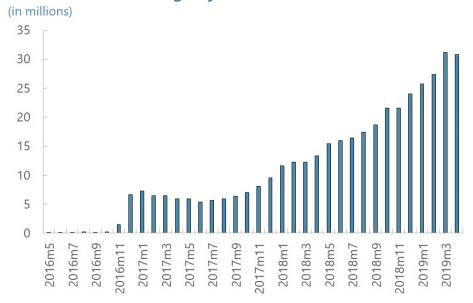
Total Gross Transaction Value (in U.S. dollars)



Source: Patnam and Yao 2019

# PAYTM USAGE POST-DEMONETIZATION

#### **Total Customers using PayTM**



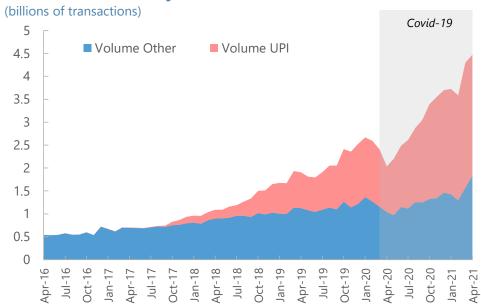
Source: Patnam and Yao 2019

### **Total Merchants using PayTM**



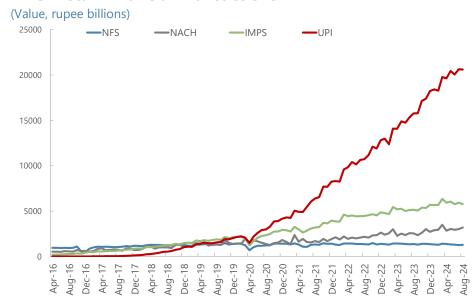
# **UPI** TAKEOFF

### **Volume of Retail Payments in India**



Sources: National Payments Corporation of India

#### **NPCI Retail Financial Transactions**



Sources: NPCI

# OVERALL SHARP INCREASE IN MOBILE BANKING

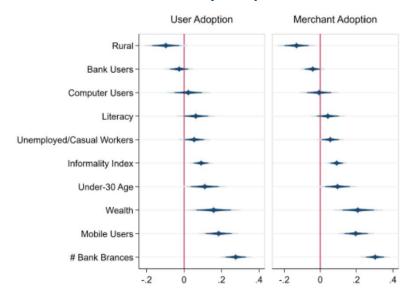
### **Bank Mobile Technology Diffusion**

(Mobile accounts per person (Index: 2017=100))



Sources: IMF FAS

### **Determinants of Mobile Money Adoption in India**



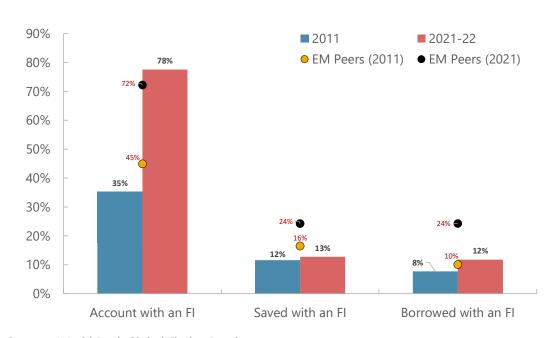
This figures plots the standardized effects from a regression exploring the determinants of user and merchant/firm adoption. Data Source for the explanatory variables are: 1) Census 2011: Rural; Computer Users; Literacy; Unemployed/Casual Workers; Under-30 Age; Mobile Users; 2) DHS Household Survey: Bank Users; Wealth; 3) Economic Census 2013: Informality Index; 4) RBI: # Bank Branches

Source: Patnam and Yao 2019

# EFFECTS: FINANCIAL INCLUSION 2021-22

#### **Financial Services Access and Intermediation: India**

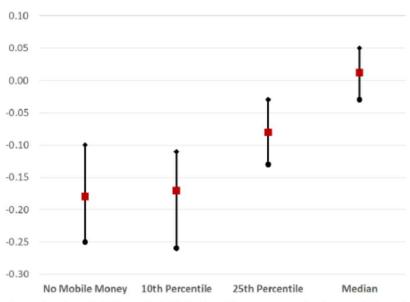
(% age 15+)



Sources: World Bank Global Findex Database

### **EFFECTS: SHOCK MITIGATION**

### Risk Mitigation: Effect of Rainfall Shock by Intensity of Mobile Use

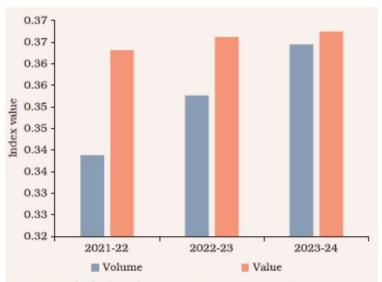


This figures plots the predicted marginal effects of rainfall shock at different cross-sectional percentile level of a district's mobile money adoption (10th, 25th and 50th percentile together with no mobile adoption). The effects with their 95 percent confidence bands are reported in the graph.

Source: Patnam and Yao 2019

# **EFFECTS: MARKET STRUCTURE IN PAYMENTS**

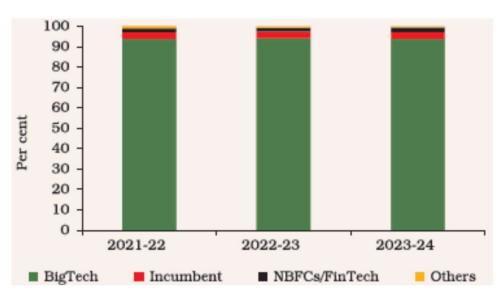
### **Concentration in UPI (HH-index)**



Note: HHI =  $s_2^1 + s_2^2 + s_3^2 + \cdots s_n^2$ , where  $s_n$  is the market share of firm n expressed as a decimal. HHI can range from zero (perfectly competitive) to one (perfect monopoly), with value above 0.25 indicating high concentration. Source: NPCI and RBI staff estimates.

Source: Reserve Bank of India, 2024

### **Bigtech share in UPI payments (value)**



Source: Reserve Bank of India, 2024

# DESIGN CHOICES AND DISCUSSION

- Foundational public architectures
  - Digital identity
  - Open APIs
  - o NPCI
- Inter-operability and usage fees
- Financial regulation
- Market share caps
- Data governance
  - Privacy and control
  - Symmetry of data sharing mandate (finance vs bigtech)
    - Impact on credit extension vs closed bigtech payments model (e.g. China)

### REFERENCES

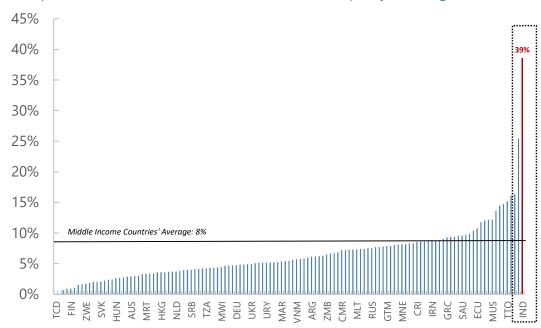
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- "India's Approach to Open Banking: Some Implications for Financial Inclusion;" 2022, Chapter 11 in "Open Banking" Oxford University Press, with Y. Carriere and M. Patnam. F&D.
- "India's Approach to Open Banking: Some Implications for Financial Inclusion;" 2021, with Y. Carriere Swallow and M. Patnam, IMF Working Paper No. 2021/052
- "Toward a Global Approach to Data in the Digital Age;" 2021, IMF Staff Discussion Note No. 2021/005 with Y. Carriere et al. See F&D <a href="here">here</a> and blog <a href="here">here</a>.
- The Real Effects of Mobile Money: Evidence from a Large-Scale Fintech Expansion, 2020,
  M. Patnam and W. Yao; IMF Working Paper No. 2020/138
- "The Economics and Implications of Data: An Integrated Perspective;" SPR Department Paper, 2019, with Y. Carriere-Swallow.

# BACKGROUND

# HIGH RATE OF DORMANT ACCOUNTS (2018)

### **Financial Services: Inactivity**

No deposit and no withdrawal from an account in the past year (% age 15+)



Sources: World Bank Global Findex Databse